REPORT

## Key Figures

| $2^{\text {nd }}$ quarter |  |  | Millions of euros (EUR) | January-June |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2006 | 2005 | $\Delta \%$ |  | 2006 | 2005 | $\Delta \%$ |
| 3,574 | 3,354 | 7 | Revenues | 6,966 | 6,395 | 9 |
| 365 | 334 | 9 | Operating income excluding incidentals (EBIT) | 697 | 608 | 15 |
| 10.2 | 10.0 |  | - EBIT margin, in \% | 10.0 | 9.5 |  |
| 352 | 341 | 3 | Operating income (EBIT) | 727 | 760 | (4) |
| 9.8 | 10.2 |  | - EBIT margin, in \% | 10.4 | 11.9 |  |
| 361 | 182 | 98 | Net income | 610 | 469 | 30 |
| 1.26 | 0.64 |  | - per share, in EUR | 2.13 | 1.64 |  |
|  |  |  | Number of employees | 62,440 | $\begin{aligned} & 61,340^{1} \\ & 61,640^{2} \\ & \hline \end{aligned}$ |  |

[^0]
## Organon and Coatings drive strong results

- Organon - double-digit growth; excellent operational performance
- Intervet - autonomous growth of 6\%
- Coatings - record quarter; strong profit growth on significantly higher revenues
- Chemicals $-7 \%$ autonomous growth; increasing impact of energy prices
- Net income - positive effect of one-time tax benefit
- Acquisition of Sico - completed
- Separation of Pharma business - on track
- Chemicals 2005 divestment program - deal on 9 out of 14 activities to be divested
- Strong financial position

REPORT

The report for the $3^{\text {rd }}$ quarter of 2006 will be published on October 18, 2006.

## Note

The data in this report are unaudited
Revenues consist of sales of goods and services, and royalty income.
Autonomous growth is defined as the change in revenues attributable to changed volumes and selling prices. It excludes currency, acquisition, and divestment effects.

Incidentals are special benefits, results on divestments, restructuring and impairment charges, and charges related to major legal, antitrust, and environmental cases. Operating income excluding incidentals is one of the key figures management uses to assess the company's performance, as this figure better reflects the underlying trends in the results of the activities.

## EBIT margin is operating income (EBIT) as percentage of revenues.

## Safe Harbor Statement*

This report contains statements which address such key issues as Akzo Nobel's growth strategy, future financial results, market positions, product development, pharmaceutical products in the pipeline, and product approvals. Such statements should be carefully considered, and it should be understood that many factors could cause forecasted and actual results to differ from these statements. These factors include, but are not limited to, price fluctuations, currency fluctuations, progress of drug development, clinical testing and regulatory approval, developments in raw material and personnel costs, pensions, physical and environmental risks, legal issues, and legislative, fiscal, and other regulatory measures. Stated competitive positions are based on management estimates supported by information provided by specialized external agencies. For a more comprehensive discussion of the risk factors affecting our business please see our Annual Report on Form 20-F filed with the United States Securities and Exchange Commission, a copy of which can be found on the company's corporate website www.akzonobel.com.

[^1]| $2^{\text {nd }}$ quarter |  |  | Millions of euros | January-June |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2006 | 2005 | $\Delta \%$ |  | 2006 | 2005 | $\Delta \%$ |
| 3,574 | 3,354 | 7 | Revenues | 6,966 | 6,395 | 9 |
| $(1,930)$ | $(1,829)$ |  | Cost of sales | $(3,726)$ | $(3,442)$ |  |
| 1,644 | 1,525 |  | Gross profit | 3,240 | 2,953 |  |
| (867) | (840) |  | Selling expenses | $(1,724)$ | $(1,620)$ |  |
| (228) | (201) |  | Research and development expenses | (451) | (394) |  |
| (182) | (173) |  | General and administrative expenses | (364) | (353) |  |
| 2 | 1 |  | Other operating income | 3 | - |  |
| (4) | 22 |  | IAS 39 fair value adjustments | (7) | 22 |  |
|  |  |  | Incidentals: |  |  |  |
| - | 24 |  | - special benefits |  | 173 |  |
| 7 | 11 |  | -results on divestments | 135 | 13 |  |
| (20) | (10) |  | -restructuring and impairment charges | (62) | (15) |  |
| - | (18) |  | - charges related to major legal, antitrust, and environmental cases |  | (19) |  |
| 352 | 341 | 3 | Operating income (EBIT) | 727 | 760 | (4) |
| (36) | (39) |  | Financing charges | (72) | (71) |  |
| 316 | 302 |  | Operating income less financing charges | 655 | 689 |  |
| 50 | (102) |  | Taxes | (54) | (207) |  |
| 366 | 200 | 83 | Earnings of consolidated companies after taxes | 601 | 482 | 25 |
| 5 | (9) |  | Earnings from nonconsolidated companies | 23 | 4 |  |
| 371 | 191 |  | Profit for the period | 624 | 486 |  |
| (10) | (9) |  | Minority interest, attributable to minority shareholders | (14) | (17) |  |
| 361 | 182 | 98 | Net income, attributable to equity holders | 610 | 469 | 30 |
| 9.8 | 10.2 |  | EBIT margin, in \% | 10.4 | 11.9 |  |
| 9.8 | 8.7 |  | Interest coverage | 10.1 | 10.7 |  |
|  |  |  | Net income per share, in EUR |  |  |  |
| 1.26 | 0.64 |  | - basic | 2.13 | 1.64 |  |
| 1.25 | 0.63 |  | - diluted | 2.12 | 1.63 |  |
| 488 | 484 | 1 | EBITDA | 1,004 | 1,040 | (3) |
| 124 | 124 |  | Capital expenditures | 214 | 233 |  |
| 124 | 133 |  | Depreciation | 253 | 263 |  |

FOR THE 2 ND QUARTER OF 2006

| $2^{\text {nd }}$ quarter |  |  | Millions of euros | January-June |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2006 | 2005 | $\Delta \%$ |  | 2006 | 2005 | $\Delta \%$ |
|  |  |  | Revenues |  |  |  |
| 675 | 603 | 12 | Organon | 1,319 | 1,179 | 12 |
| 280 | 277 | 1 | Intervet | 562 | 539 | 4 |
| 1,643 | 1,502 | 9 | Coatings | 3,077 | 2,743 | 12 |
| 981 | 963 | 2 | Chemicals | 2,018 | 1,920 | 5 |
| (5) | 9 |  | Intercompany revenues/other | (10) | 14 |  |
| 3,574 | 3,354 | 7 | Total | 6,966 | 6,395 | 9 |
|  |  |  | Operating income (EBIT) excluding incidentals |  |  |  |
| 104 | 70 | 49 | Organon | 189 | 159 | 19 |
| 51 | 54 | (6) | Intervet | 109 | 107 | 2 |
| 175 | 145 | 21 | Coatings | 279 | 207 | 35 |
| 80 | 70 | 14 | Chemicals | 194 | 169 | 15 |
| (45) | (5) |  | Other | (74) | (34) |  |
| 365 | 334 | 9 | Total | 697 | 608 | 15 |
| 10.2 | 10.0 |  | EBIT margin, in \% | 10.0 | 9.5 |  |
|  |  |  | Operating income (EBIT) |  |  |  |
| 103 | 87 | 18 | Organon | 184 | 323 | (43) |
| 57 | 60 | (5) | Intervet | 115 | 113 | 2 |
| 162 | 140 | 16 | Coatings | 371 | 202 | 84 |
| 74 | 77 | (4) | Chemicals | 160 | 174 | (8) |
| (44) | (23) |  | Other | (103) | (52) |  |
| 352 | 341 | 3 | Total | 727 | 760 | (4) |
| 9.8 | 10.2 |  | EBIT margin, in \% | 10.4 | 11.9 |  |

## Revenues - autonomous growth of 8\%

Second-quarter revenues amounted to EUR 3.6 billion, up 7\% on last year. Autonomous growth was $8 \%$, with all segments contributing, Organon in particular. Volume growth was $6 \%$ and selling prices were increased 2\%. Revenues developed as follows:

| In \% | Total | Volume | Price | Currency translation | Acquisitions/ divestments |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Organon | 12 | 12 | - | - | - |
| Intervet | 1 | 5 | 1 | - | (5) |
| Coatings | 9 | 6 | - | - | 3 |
| Chemicals | 2 | 3 | 4 | - | (5) |
| Akzo Nobel | 7 | 6 | 2 | - | (1) |

Currency translation played a minor role in this quarter. On balance, divestments and acquisitions resulted in a decrease of $1 \%$. At Intervet, the decrease was attributable to the divested feed additives business and Crina. Coatings completed the Sico acquisition by the end of May 2006. Acquisitions also include the earlier acquired Swiss Lack and Zweihorn. The divestments in Chemicals related to the deals concluded so far under the program announced in 2005.

## Operational earnings up 9\%

Excluding incidentals, operating income rose 9\% from EUR 334 million to EUR 365 million.
The EBIT margin was $10.2 \%$, against $10.0 \%$ in the second quarter of 2005. Including incidentals, operating income increased $3 \%$ to EUR 352 million, with an EBIT margin of 9.8\% (2005: 10.2\%).

Organon achieved substantial revenues growth, while, as expected, R\&D expenses increased in line with pipeline developments. Intervet's operational results were slightly lower due to higher selling expenses. Coatings' earnings excluding incidentals were up $21 \%$ driven by strong revenues growth at all businesses. Chemicals' earnings excluding incidentals were up 14\%, despite higher energy and raw material prices.

The decline in the result under Other principally concerns the effect of IAS 39 fair value adjustments for certain forward exchange contracts, petroleum swaps, and gas futures. For the second quarter of 2006, this amounted to a loss of EUR 4 million, whereas in the previous year this led to a benefit of EUR 22 million. In addition, the results in the captive insurance companies were lower due to higher damages in 2006.

Incidentals - on balance a loss of EUR 13 million
Incidentals in the second quarter of 2006 resulted in a net loss of EUR 13 million (2005: gain of EUR 7 million).

In 2006, results on divestments of EUR 7 million were mainly attributable to the sale of Crina by Intervet. The restructuring and impairment charges of EUR 20 million related to various restructuring activities at Coatings and Chemicals.

The incidentals for the second quarter of 2005 included the special benefit from the insurance settlement for Organon's West Orange site and charges for environmental risks at derelict sites of companies acquired in the past.

Financing charges decreased from EUR 39 million to EUR 36 million. Interest coverage in the second quarter was 9.8 (2005: 8.7).

Taxes included a one-time tax benefit of around EUR 125 million. This benefit was attributable to the recently reached agreement with tax authorities in several countries on transfer pricing issues related to the company's corporate income tax filings covering a period of almost ten years. Excluding this benefit, the tax rate in the first half of 2006 was $28 \%$, compared with $30 \%$ in 2005.

Earnings from nonconsolidated companies in the second quarter of 2006 were an income of EUR 5 million, compared with a loss of EUR 9 million in 2005. In 2006, earnings included incidental charges of EUR 5 million for Flexsys and Acordis, while 2005 included incidental charges of EUR 21 million related to environmental costs for Acordis.

## Net income up 98\%

Net income surged 98\% from EUR 182 million to EUR 361 million, as a result of improved operational earnings and the one-time tax benefits. Earnings per share were EUR 1.26 (2005: EUR 0.64). Excluding incidentals, net income rose 23\% from EUR 199 million to EUR 245 million.

For the first half of 2006, net income rose $30 \%$ to EUR 610 million, mainly due to the improved operational performance. Earnings per share were EUR 2.13 (2005: EUR 1.64). Excluding incidentals, net income increased $30 \%$ to EUR 460 million (2005: EUR 354 million).

REPORT

Workforce up 1,100 - organic growth and acquisitions partially offset by divestments and restructurings
At June 30, 2006, the company had 62,440 employees, compared with 61,340 at year-end 2005 and 61,640 at June 30, 2005. Cost saving measures at Coatings and Chemicals caused a decrease of 500 in the first half of 2006. Growth of certain businesses and seasonal influences resulted in a workforce expansion of 960 . Acquisitions and divestments on balance added 640 . Developments were as follows:

|  | June 30, 2006 | Restructurings | Acquisitions/ divestments | Other changes | $\begin{array}{r} \text { December 31, } \\ 2005 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Organon | 14,150 |  | (60) | 110 | 14,100 |
| Intervet | 5,320 |  | (20) | 80 | 5,260 |
| Coatings | 31,220 | (340) | 1,610 | 750 | 29,200 |
| Chemicals | 10,300 | (160) | (890) | (80)* | 11,430 |
| Other | 1,450 |  |  | 100 * | 1,350 |
| Akzo Nobel | 62,440 | (500) | 640 | 960 | 61,340 |

* This includes the transfer of 100 employees from Chemicals to Other due to integration of certain technical functions.


## Separation of Pharma business - on track

Regarding the separation of our Pharma business as announced on February 7, 2006, preparations remain on track and, as previously stated, an update will follow later in the year.

## Trading conditions 2006

Based on the developments in the first half of 2006, we look with confidence to the second half of the year.

Organon - double-digit growth; excellent operational performance

| $\underline{2^{\text {nd }} \text { quarter }}$ |  |  | Millions of euros | January-June |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2006 | 2005 | $\Delta \%$ |  | 2006 | 2005 | $\Delta \%$ |
| 675 | 603 | 12 | Revenues | 1,319 | 1,179 | 12 |
| 103 | 87 | 18 | Operating income (EBIT) | 184 | 323 | (43) |
| 15.3 | 14.4 |  | EBIT margin, in \% | 13.9 | 27.4 |  |
| 104 | 70 | 49 | EBIT excluding incidentals | 189 | 159 | 19 |
| 15.4 | 11.6 |  | EBIT margin, in \% | 14.3 | 13.5 |  |
| 31.3 | 32.7 |  | S\&D expenses as \% of revenues | 31.6 | 32.3 |  |
| 18.6 | 16.6 |  | R\&D expenses as \% of revenues | 18.9 | 16.4 |  |
| 134 | 118 | 14 | EBITDA | 247 | 384 | (36) |
| 25 | 19 |  | Capital expenditures | 40 | 34 |  |
|  |  |  | Invested capital | 1,754 | 1,781 ${ }^{1}$ |  |
|  |  |  | Number of employees | 14,150 | $14,100^{1}$ |  |

[^2]- Revenues - continued strong growth; up 12\%
- Solid operational performance - $49 \%$ increase
- R\&D expenses up $26 \%$ - investing in pipeline growth
- Infertility products - record quarter for Puregon ${ }^{\circledR}$
- NuvaRing ${ }^{\circledR}$ - increased growth in sales, especially in United States
- Livial ${ }^{\circledR}$ - not approvable for U.S. market
- Implanon ${ }^{\circledR}$ approved for U.S. market

During the second quarter of 2006, Organon's top-line performance continued to improve strongly compared to the previous year. Revenues were EUR 675 million, which was $12 \%$ higher than in the same quarter of 2005 . Autonomous growth was $12 \%$. The impact of currencies was negligible. The main products developed as follows:

## Millions of euros

|  | $\begin{array}{r} 2^{\text {nd }} \text { quarter } \\ 2006 \end{array}$ | Autonomous growth, \% |  |
| :---: | :---: | :---: | :---: |
|  |  | on Q-2 2005 | on Q-1 2006 |
| Contraceptives | 168 | 19 | 7 |
| -of which NuvaRing ${ }^{\text {® }}$ | 53 | 75 | 26 |
| Puregon ${ }^{\circledR} /$ Follistim $^{\text {® }}$ | 102 | 10 | 5 |
| Remeron ${ }^{\text {® }}$ | 66 | (14) | (1) |
| Anesthesia | 63 | 32 | 9 |
| Livial ${ }^{\text {® }}$ | 38 | (5) | 3 |
| Pharmaceutical ingredients | 69 | 26 | 15 |

Operating income excluding incidentals amounted to EUR 104 million, up 49\% on last year, benefiting from the revenue growth achieved. Selling expenses grew $7 \%$ and R\&D expenses $26 \%$, mainly attributable to increased expenditures for our late stage development projects.

Including incidentals, operating income grew 18\% to EUR 103 million. 2005 included incidental benefits of EUR 17 million, mainly from the insurance settlement for the West Orange site.

The contraceptives franchise continued to grow substantially in the second quarter, both year-onyear and compared to the strong first quarter of 2006. Main driver was again NuvaRing ${ }^{\circledR}$ with autonomous growth of $75 \%$ on the second quarter of 2005, especially due to strong sales increases in the United States. The direct-to-consumer campaign clearly accelerated sales growth over the last two quarters. NuvaRing ${ }^{\circledR}$ has recently been approved for the Australian market. The product is performing at a strong growth pace in most of the more than 25 countries where it has been introduced so far. On July 17, 2006, the FDA approved Implanon ${ }^{\circledR}$, the first and only singlerod implantable contraceptive, which will now be introduced on the U.S. market. Worldwide Implanon ${ }^{\circledR}$ sales over the first two quarters of 2006 amounted to EUR 33 million.

Sales of Puregon ${ }^{\circledR}$, Organon's largest product in sales, continued to grow in the second quarter, surpassing the EUR 100 million mark for the first time in one quarter.

The sales decrease of Livial ${ }^{\circledR}$ bottomed out with sales growing slightly again compared to the first quarter of this year. In June 2006, the FDA informed us that they deemed Livial ${ }^{\circledR}$ as "not approvable" for the U.S. market.

Remeron ${ }^{\circledR}$ sales decreased only $1 \%$ compared to the first quarter of 2006. The decrease on the same period last year mainly reflected the decrease of Remeron ${ }^{\circledR}$ sales in the United Sates. Remeron ${ }^{\circledR}$ sales in Europe remained fairly stable.

The strong sales increase for anesthesia products compared to 2005 is mainly due to the sales for Anzemet ${ }^{\circledR}$ in the United States.

Pharmaceutical ingredients are showing a positive trend again after several quarters of declining or stable performance.

FOR THE 2ND QUARTER OF 2006

## Intervet - autonomous growth of 6\%

| $2^{\text {nd }}$ quarter |  |  | Millions of euros | January-June |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2006 | 2005 | $\Delta \%$ |  | 2006 | 2005 | $\Delta \%$ |
| 280 | 277 | 1 | Revenues | 562 | 539 | 4 |
| 57 | 60 | (5) | Operating income (EBIT) | 115 | 113 | 2 |
| 20.4 | 21.7 |  | EBIT margin, in \% | 20.5 | 21.0 |  |
| 51 | 54 | (6) | EBIT excluding incidentals | 109 | 107 | 2 |
| 18.2 | 19.5 |  | EBIT margin, in \% | 19.4 | 19.9 |  |
| 25.9 | 24.2 |  | S\&D expenses as \% of revenues | 25.0 | 23.7 |  |
| 10.6 | 10.5 |  | R\&D expenses as \% of revenues | 10.1 | 10.6 |  |
| 72 | 74 | (3) | EBITDA | 144 | 140 | 3 |
| 14 | 12 |  | Capital expenditures | 22 | 25 |  |
|  |  |  | Invested capital | 938 | $883{ }^{1}$ |  |
|  |  |  | Number of employees | 5,320 | $5,260{ }^{1}$ |  |

${ }^{1}$ At December 31.

- Revenues - 6\% autonomous growth in virtually all regions and franchises
- Strong growth in veterinary sales - Europe and the Americas
- EBIT slightly down - higher selling expenses
- More focus - Crina divested

Revenues of Intervet (animal healthcare products) were up by 1\%. Autonomous growth was 6\% with volumes up $5 \%$ and selling prices up 1\%. Divestments had a negative impact of $5 \%$. This concerned the feed additives businesses divested in July 2005.

Operating income was down 5\% from EUR 60 million to EUR 57 million in the second quarter of 2006, mainly due to higher selling expenses for product introductions and the distribution infrastructure.

Despite threatening avian influenza incidences experienced earlier this year, the European market turned out to be a strong growth engine for Intervet during the second quarter. Our portfolio for small animals, with key products like the Scalibor ${ }^{\circledR}$ protector band for dogs and the comprehensive Nobivac ${ }^{\circledR}$ vaccine range, is achieving accelerated market penetration. Also pig vaccines - an area where Intervet holds a unique position - boosted sales growth. Main drivers were unique swine vaccines, such as Porcilis ${ }^{\circledR}$ PRRS (against porcine reproductive and respiratory syndrome) and Porcilis ${ }^{\circledR}$ AR-T (against atrophic rhinitis).

In North America - where Intervet generates 17\% of its revenues - investments in product development and a more extensive distribution infrastructure are paying off. Veterinary sales showed $4 \%$ growth. New product introductions and line extensions, for instance the recently introduced Vista ${ }^{\circledR}$ product line (new range of combination cattle vaccines), enjoy increasing customer confidence and form a platform for future growth. Growing demand of Vetsulin ${ }^{\circledR}$ (diabetes in dogs) supports Intervet's strategic goal to seek growth opportunities in the fast growing small animal market.

Veterinary revenue growth in Latin America continued to be in the double-digit range. Intervet benefited from a stable economic environment and from accelerating off-take of foot-and-mouth disease vaccine.

With the intention to focus further on core activities, Intervet divested Crina S.A., one of the remaining feed additives businesses held in the portfolio.

## Nobilon

Nobilon has started a collaboration with the Netherlands Vaccine Institute for the development of an intranasal vaccine against Respiratory Syncytial Virus.

Coatings - record quarter; strong profit growth on significantly higher revenues

| $2^{\text {nd }}$ quarter |  |  | Millions of euros | January-June |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2006 | 2005 | $\Delta \%$ |  | 2006 | 2005 | $\Delta \%$ |
|  |  |  | Revenues |  |  |  |
| 645 | 607 |  | Decorative Coatings | 1,126 | 1,049 |  |
| 494 | 432 |  | Industrial activities | 968 | 819 |  |
| 291 | 252 |  | Marine \& Protective Coatings | 561 | 478 |  |
| 238 | 231 |  | Car Refinishes | 472 | 440 |  |
| (25) | (20) |  | Intragroup revenues/other | (50) | (43) |  |
| 1,643 | 1,502 | 9 | Total | 3,077 | 2,743 | 12 |
| 162 | 140 | 16 | Operating income (EBIT) | 371 | 202 | 84 |
| 9.9 | 9.3 |  | EBIT margin, in \% | 12.1 | 7.4 |  |
| 175 | 145 | 21 | EBIT excluding incidentals | 279 | 207 | 35 |
| 10.7 | 9.7 |  | EBIT margin, in \% | 9.1 | 7.5 |  |
| 197 | 174 | 13 | EBITDA | 440 | 268 | 64 |
| 25 | 28 |  | Capital expenditures | 47 | 46 |  |
|  |  |  | Invested capital | 2,715 | 2,259 ${ }^{1}$ |  |
|  |  |  | Number of employees | 31,220 | 29,200 ${ }^{1}$ |  |

[^3]- Healthy growth - in particular in the industrial activities and Marine \& Protective
- EBIT margin improved 1\% to 10.7\%
- Ongoing pressure from raw material prices - especially metals, epoxies, and solvents
- Decorative Coatings - challenging business conditions in Europe; further focus on costs
- Car Refinishes - back on track; focus on costs continues
- Sico and Balakom acquisitions - completed

Coatings' revenues of EUR 1.6 billion were up 9\% on the previous year. Volume growth was 6\%, with all units contributing. Average selling prices were virtually unchanged. Prices in the industrial areas were up, while there was some pressure in the decorative activities. Acquisitions added $3 \%$ to revenues. The acquisition of Sico in Canada was completed in the second quarter of 2006.

As a result of the continued strong revenue growth, operating income excluding incidentals grew $21 \%$ to an all-time high of EUR 175 million, with a double-digit EBIT margin of 10.7\% (2005: 9.7\%). Including incidentals, operating income grew $16 \%$ to EUR 162 million with an EBIT margin of 9.9\% (2005: 9.3\%).

Business conditions for the decorative coatings activities across Western Europe continue to be challenging, being affected by a number of factors, including cold weather. In Morocco and Turkey, business conditions were soft in this quarter. Operating costs remain under continuous review and start to reflect a positive development, with bigger savings expected for the second half of the year.

Car Refinishes now clearly turned the corner after several years of decline. The new strategy is successful. The product mix and cost base were improved. Further cost saving measures will be actively pursued.

Powder Coatings achieved a strong increase in earnings and thus consolidated upon a strong first quarter. As a source of growth, China remains particularly significant among the emerging markets.

Solid demand in China and Europe led to a further improved financial performance of Industrial Finishes, though the pressure on margins from escalating petrochemical costs has been relentless.

Marine and Protective Coatings had its strongest ever quarter in terms of revenues and operating income. Both the Marine activities and the Protective businesses achieved strong autonomous growth. However, rising raw material prices, particularly copper and epoxy resins, put pressure on margins. Also the Yacht and Aerospace activities did well, both in Europe and the Americas.

The acquisition of Balakom in the Czech Republic was completed on July 1, 2006.

Chemicals - 7\% autonomous growth; increasing impact energy prices

| $2^{\text {nd }}$ quarter |  |  | Millions of euros | January-June |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2006 | $2005^{1}$ | $\Delta \%$ |  | 2006 | $2005{ }^{1}$ | $\Delta \%$ |
|  |  |  | Revenues |  |  |  |
| 242 | 211 |  | Pulp \& Paper Chemicals | 489 | 420 |  |
| 188 | 179 |  | Base Chemicals | 394 | 396 |  |
| 198 | 183 |  | Functional Chemicals | 391 | 354 |  |
| 138 | 135 |  | Surfactants | 276 | 260 |  |
| 129 | 116 |  | Polymer Chemicals | 261 | 227 |  |
| 95 | 144 |  | Activities (to be) divested | 229 | 288 |  |
| (9) | (5) |  | Intragroup revenues/other | (22) | (25) |  |
| 981 | 963 | 2 | Total | 2,018 | 1,920 | 5 |
| 74 | 77 | (4) | Operating income (EBIT) | 160 | 174 | (8) |
| 7.5 | 8.0 |  | EBIT margin, in \% | 7.9 | 9.1 |  |
| 80 | 70 | 14 | EBIT excluding incidentals | 194 | 169 | 15 |
| 8.2 | 7.3 |  | EBIT margin, in \% | 9.6 | 8.8 |  |
| 127 | 137 | (7) | EBITDA | 270 | 294 | (8) |
| 59 | 64 |  | Capital expenditures | 102 | 126 |  |
|  |  |  | Invested capital | 2,197 | 2,291 ${ }^{2}$ |  |
|  |  |  | Number of employees | 10,300 | 11,430 ${ }^{2}$ |  |

[^4]- Autonomous growth of 7\%
- Operational performance improved - up 14\%
- Continued pressure from higher energy cost and oil-related feedstock
- Pulp \& Paper and Polymer Chemicals - clear improvements; strong quarter
- Several restructuring programs in progress
- 2005 divestment program - deal on 9 out of 14 activities to be divested; Salt Specialties withdrawn

Second quarter revenues at Chemicals were EUR 1.0 billion, up 2\% on last year. This was attributable to $7 \%$ autonomous growth, with $3 \%$ volume growth and $4 \%$ higher selling prices. Divestments caused a 5\% decrease. Currencies had hardly any impact.

Excluding incidentals, operating income rose $14 \%$ to EUR 80 million. The EBIT margin was 8.2\% (2005: 7.3\%). Chemicals continues to deliver on the strategy with the five platforms for growth. Including incidentals, operating income decreased $4 \%$ to EUR 74 million with an EBIT margin of 7.5\% (2005: 8.0\%).

Pulp \& Paper Chemicals realized improved results compared to the second quarter of 2005, when there was a lock-out in the Finnish pulp \& paper industry. Revenues continued to grow with higher volumes, in particular in Europe and the Americas. Energy costs continue to increase, which partly offset the positive effects of the higher revenues.

Base Chemicals showed a strong improvement of the Chlor-Alkali business on 2005, when there was a scheduled maintenance stop at the Rotterdam site. Increasing energy prices affected performance.

Functional Chemicals achieved solid top-line growth due to higher volumes. Raw material prices continue to put pressure on margins. As in the first quarter, results of both Chelates and Ethylene Amines showed a solid improvement compared to 2005. The Monochloroacetic Acid activities incurred start-up expenses for the new factory in Delfzijl, the Netherlands.

Revenues of Surfactants were in line with the previous year in spite of lower volumes. Higher selling prices more than offset the impact of raw material cost increases, with improved margins and operating results.

Polymer Chemicals again showed double-digit revenue growth in the quarter. Demand in the polymer processing industry continues to be healthy, both in Europe and the United States. Earnings improved due to volume growth and higher sales prices, more than offsetting the somewhat higher raw material costs.

The divestment program - which was announced in February 2005 - is nearing finalization, as deals have been signed for 9 out of the 14 activities to be divested. In the second quarter of 2006 the sale of the Ink \& Adhesive Resins business was completed. A binding offer for the Solar Salt business in Australia was received and it is to be expected that this divestment will be finalized in the third quarter of 2006. The Salt Specialties business was withdrawn from the divestment program.

CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS
Millions of euros


[^5]
## Lower seasonal working capital increase

Cash and cash equivalents decreased EUR 144 million in the first half of 2006, compared with a decrease of EUR 446 million in 2005. This lower decrease was mainly attributable to the higher cash flow from operating activities because the seasonal increase in working capital was lower than in 2005, despite significantly higher revenues growth.

Capital expenditures were EUR 214 million (2005: EUR 233 million), which is $85 \%$ of depreciation. At Chemicals, expenditures were temporarily lower, especially in the first quarter.

Acquisition expenditures predominantly concerned Sico and Swiss Lack, both mainly in Decorative Coatings.

Proceeds from sale of interests principally related to the first installment for the sale of a Coatings plant near Barcelona, Spain, and to the divestment of the Ink \& Adhesive Resins business, the $65 \%$ interest in our Malaysian oleochemicals joint ventures, the Polymerization Catalysts \& Components business in the United States, and the Electro Magnetic Compatibility (EMC) activities.

In May 2006, Akzo Nobel concluded a new seven-year EUR 1.5 billion multi-currency revolving credit facility. The new financial arrangement replaced a similar EUR 1.5 billion credit facility which was due to expire in November 2008. The new facility took advantage of favorable conditions in credit markets. As with the previous facility, it will be used as liquidity backup for Akzo Nobel's commercial paper programs and for general funding purposes. Akzo Nobel has never drawn on its previous facility.

On June 30, 2006, Akzo Nobel agreed to sell its Stockholm/Nacka offices in Sweden to Länsförsäkringar Liv. The property will be sold early in September 2006 for EUR 30 million.

## CONDENSED CONSOLIDATED BALANCE SHEET

| Millions of euros | $\begin{aligned} & \text { June 30, } \\ & 2006 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { December 31, } \\ & 2005 \end{aligned}$ |
| :---: | :---: | :---: |
| Property, plant and equipment | 3,332 | 3,432 |
| Intangible assets | 644 | 488 |
| Financial noncurrent assets | 1,860 | 1,800 |
| Total noncurrent assets | 5,836 | 5,720 |
| Inventories | 2,027 | 1,987 |
| Receivables | 3,485 | 2,910 |
| Cash and cash equivalents | 1,321 | 1,486 |
| Assets held for sale | 164 | 322 |
| Total current assets | 6,997 | 6,705 |
| Total assets | 12,833 | 12,425 |
| Akzo Nobel N.V. shareholders' equity | 3,742 | 3,415 |
| Minority interest | 122 | 161 |
| Total equity | 3,864 | 3,576 |
| Provisions | 2,232 | 2,210 |
| Deferred income | 27 | 27 |
| Deferred tax liabilities | 159 | 156 |
| Long-term borrowings | 2,535 | 2,702 |
| Total noncurrent liabilities | 4,953 | 5,095 |
| Short-term borrowings | 528 | 357 |
| Current payables | 3,453 | 3,337 |
| Liabilities held for sale | 35 | 60 |
| Total current liabilities | 4,016 | 3,754 |
| Total liabilities | 8,969 | 8,849 |
| Total equity and liabilities | 12,833 | 12,425 |
| Gearing | 0.45 | 0.44 |
| Invested capital | 8,432 | 8,007 |
| Shareholders' equity per share, in EUR Number of shares outstanding, in millions | $\begin{aligned} & 13.05 \\ & 286.8 \end{aligned}$ | $\begin{aligned} & 11.95 \\ & 285.8 \end{aligned}$ |


| Millions of euros | Shareholders' equity | Minority interest | Equity |
| :---: | :---: | :---: | :---: |
| Balance at December 31, 2005 | 3,415 | 161 | 3,576 |
| Equity settled transactions | 8 |  | 8 |
| Changes in fair value of derivatives | 6 |  | 6 |
| Changes in exchange rates in respect of affiliated companies | (74) | (12) | (86) |
| Income directly recognized in equity | (60) | (12) | (72) |
| Profit for the period | 610 | 14 | 624 |
| Total income | 550 | 2 | 552 |
| Dividend paid | (258) | (17) | (275) |
| Shares issued upon exercising of stock options | 35 |  | 35 |
| Changes minority interest in subsidiaries |  | (24) | (24) |
| Balance at June 30, 2006 | 3,742 | 122 | 3,864 |

## Strong financial position

Invested capital at June 30, 2006, amounted to EUR 8.4 billion, EUR 0.4 billion higher than at December 31, 2005. This increase was attributable to the seasonal increase of working capital and acquisitions, partially offset by negative currency translation effects.

Equity was up EUR 0.3 billion to EUR 3.9 billion, mainly because of first half-year retained income. In the first half of 2006, 1.1 million common shares were issued in connection with the exercise of stock options.

Net interest-bearing borrowings increased by EUR 0.2 billion to EUR 1.7 billion, as a consequence of the seasonally negative funds balance. Gearing was 0.45 (December 31, 2005: 0.44). The company remains in a strong financial position, which is also reflected in its A-credit rating.

Arnhem, July 20, 2006
The Board of Management

## Additional Information

The explanatory sheets used by the CFO during the press conference can be viewed on Akzo Nobel's corporate website www.akzonobel.com

[^6]
[^0]:    ${ }^{1}$ At December 31.
    ${ }^{2}$ At June 30.

[^1]:    * Pursuant to the U.S. Private Securities Litigation Reform Act 1995.

[^2]:    ${ }^{1}$ At December 31.

[^3]:    ${ }^{1}$ At December 31

[^4]:    ${ }^{1}$ The 2005 figures have been adjusted for a minor regrouping of activities.
    ${ }^{2}$ At December 31.

[^5]:    ${ }^{1}$ Net of cash acquired or disposed of.

[^6]:    Akzo Nobel N.V.
    Velperweg 76
    P.O. Box 9300

    6800 SB Arnhem
    The Netherlands
    Tel. + 31263664433
    Fax + 31263663250
    E-mail ACC@akzonobel.com
    Internet www.akzonobel.com

