## Consensus

AkzoNobel							
(€m)	Q2 2023	FY 2023	Q2 2024 E	FY 2024 E	FY 2025 E	FY 2026 E	FY 2027 E
Revenue							
Number of estimates			10	12	12	12	8
Highest			2,768	10,847	11,374	11,901	12,316
Consensus (mean)	2,741	10,668	2,715	10,708	11,053	11,381	11,626
Median			2,718	10,715	11,089	11,372	11,650
Lowest			2,635	10,472	10,705	10,956	11,202
Operating income							
Number of estimates			10	12	12	12	8
Highest			332	1,191	1,369	1,470	1,633
Consensus (mean)	279	1,029	312	1,121	1,247	1,345	1,430
Median			316	1,139	1,255	1,343	1,452
Lowest			286	968	954	1,039	1,144
Adjusted operating income <sup>1</sup>							
Number of estimates			10	12	12	12	8
Highest			343	1,232	1,378	1,490	1,653
Consensus (mean)	311	1,074	324	1,185	1,285	1,381	1,457
Median			322	1,193	1,311	1,383	1,457
Lowest			317	1,093	1,004	1,089	1,194
Adjusted EBITDA <sup>1</sup>							
Number of estimates			10	12	12	12	8
Highest			435	1,594	1,757	1,874	2,053
Consensus (mean)	397	1,429	414	1,541	1,651	1,755	1,840
Median		.,	413	1,547	1,663	1,762	1,862
Lowest			400	1,445	1,359	1,446	1,561
Depreciation and amortization (including identified items)			100	1,110	1,000	1,110	1,001
Number of estimates			4	10	10	10	7
Highest			92	389	393	401	413
Consensus (mean)	86	357	91	361	372	382	390
Median			91	359	371	386	397
Lowest			89	350	355	357	368
Identified items <sup>1</sup>			03	330	000	337	300
Number of estimates			6	10	10	10	6
				-13	50	50	-4
Highest	-32	-45	-2 - <b>18</b>	-13 - <b>72</b>			
Consensus (mean)	-32	-43	-1 <b>0</b> -19	-72 -72	-35	-33	-35
Median			-		-38	-38	-38
Lowest			-36	-140	-91	-83	-60
Net income			40	40	40	40	
Number of estimates			10	12	12	12	4 000
Highest (mann)	440	440	209	766	875	987	1,086
Consensus (mean)	118	442	191	672	768	844	925
Median			194	674	795	850	912
Lowest			168	566	577	663	743
Weighted average number of shares (in million)			40		4.0	10	
Number of estimates			10	12	12	12	8
Highest	4000	4=0.0	170.8	170.8	170.8	170.8	170.8
Consensus (mean)	170.6	170.6	170.6	170.6	170.6	170.6	170.6
Median			170.6	170.6	170.6	170.6	170.6
Lowest			170.5	170.6	170.6	170.6	170.6
Earnings per share from total operations (€)							
Number of estimates			10	12	12	12	8
Highest			1.22	4.49	5.13		6.36
Consensus (mean)	0.69	2.59			4.50	4.95	5.42
Median			1.13	3.95	4.66	4.99	5.34
Lowest			0.98	3.32	3.38	3.88	4.35
Total dividend per share (€)							
Number of estimates				10	10	10	7
Highest				2.08	2.30	2.50	2.70
Consensus (mean)		1.98		1.93	2.04	2.12	2.27
Median				1.98	2.03	2.08	2.16
Lowest				1.58	1.60	1.60	2.10

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AkzoNobel segments							
(€m)	Q2 2023	FY 2023	Q2 2024 E	FY 2024 E	FY 2025 E	FY 2026 E	FY 2027 E
Decorative Paints revenue							
Number of estimates			9	11	11	11	7
Highest			1,158	4,406	4,626	4,811	4,814
Consensus (mean)	1,147	4,300	1,137	4,336	4,470	4,596	4,697
Median			1,142	4,340	4,476	4,617	4,762
Lowest			1,105	4,256	4,350	4,451	4,557
Decorative Paints adjusted operating income <sup>1</sup>							
Number of estimates			9	11	11	11	7
Highest			175	594	666	712	761
Consensus (mean)	157	500	156	536	579	617	646
Median			154	527	580	631	667
Lowest			146	501	402	427	474
Decorative Paints adjusted EBITDA <sup>1</sup>							
Number of estimates			9	11	11	11	7
Highest			212	740	826	880	916
Consensus (mean)	191	645	193	683	730	772	804
Median			193	672	727	781	816
Lowest			183	657	562	582	634
Performance Coatings revenue							
Number of estimates			9	11	11	11	7
Highest			1,610	6,469	6,799	7,203	7,501
Consensus (mean)	1,594	6,368	1,578	6,378	6,602	6,816	6,987
Median			1,582	6,373	6,585	6,815	7,024
Lowest			1,518	6,213	6,352	6,502	6,642
Performance Coatings adjusted operating income <sup>1</sup>							
Number of estimates			9	11	11	11	7
Highest			204	808	896	961	1,027
Consensus (mean)	173	685	195	756	819	878	914
Median			196	749	819	874	887
Lowest			179	704	713	773	830
Performance Coatings adjusted EBITDA <sup>1</sup>							
Number of estimates			9	11	11	11	7
Highest			247	974	1,067	1,134	1,209
Consensus (mean)	214	854	238	927	995.7	1,059.4	1,104.6
Median			239	926	1,003	1,058	1,082
Lowest			218	876	890	957	1,021
Other activities revenue							
Number of estimates			2	2	3	3	2
Highest			1	3	8	8	4
Consensus (mean)	0	0	1	3	5	5	3
Median			1	3	3	4	3
Lowest			1	3	3	3	3
Other activities adjusted operating income <sup>1</sup>							
Number of estimates			9	11	11	11	7
Highest			-20	-85	-94	-94	-94
Consensus (mean)	-19	-111	-26	-107	-112	-115	-111
Median			-25	-110	-111	-114	-116
Lowest			-31	-119	-128	-136	-120
Other activities adjusted EBITDA <sup>1</sup>							
Number of estimates			9	11	11	11	7
Highest			-9	-50	-54	-54	-54
Consensus (mean)	-8	-70	-16	-69	-73	-76	-75
Median			-15	-67	-74	-75	-75
Lowest			-23	-88	-93	-93	-93
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1. Adjusted operating income (OPI) is operating income excluding identified items. Adjusted EBITDA is operating income excluding depreciation, amortization and identified items. Identified items are special charges and benefits, results on acquisitions and divestments, major restructuring and impairment charges, and charges and benefits related to major legal, environmental and tax cases.

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