

Salem

Manufacturing for Wood Coatings

History

- 1964** The original Salem site was purchased and constructed on 10 acres by Reliance Universal. It consisted of one 10,000 sq/ft concrete building to provide coatings to the Georgia Pacific business in the Pacific Northwest.
- 1972** The site expanded by adding additional production and warehouse buildings to the existing structure, with a new building adding a laboratory and administration offices.
- 1981** The Tyler Corporation purchased Reliance Universal operating under the Reliance Universal name and continued to expand business in the flat line, primer, and cabinetry industries. GP, Schuler, Diamond Cabinets, Vanport, Masonite, States Ind were some of our customers. Some of these companies are still partnered with us today.
- 1989** Akzo purchased the Reliance Universal division from The Tyler Corporation creating Akzo Reliance. Site improvements were an attached finished goods warehouse, tank farm and drum storage pad.
- 1995** Incorporated Fuller O'brien business.
- 1998** Incorporated the Akzonobel Langley site business.
- 2000** Added gallon high speed dispersers, and nine 6000 gallon storage tanks to meet the high demand of the bulk primer, sealer and topcoat business.
- 2001** Incorporated the Akzonobel Orange Site business.
- 2008** Incorporated the Chemcraft Chico Site business.
- 2023** The site is the only AkzoNobel factory in the West. It produces coatings primarily for the building products industry.



Salem Today

Site headcount: 52 employees

Area: 10 Acres

Segments: Wood Coatings

Applications:

- Building Products
- Kitchen Cabinets
- Furniture
- Windows & Doors
- Chemcraft distribution low VOC products
- Specializing in low VOC solvent-based products for kitchen cabinet manufacturers in California, Oregon and Washington.

Activities:

- Manufacturing
- Supply Chain
- Solutions Lab
- Technical Service

Site Vision: Inspire our customers growth by safely delivering quality products through teamwork and efficiency.

Operations

Product Type:

- The largest volume product type is water-based for building products OEM customers
- Top supplier of 100% solids UV curable coatings, predominantly for OEM flatline applications

Batch Size:

- 5 gallons up to a 6,000 gallon batch